

Providing access to thousands of bid and equipment requests as well as buyer contacts across water, wastewater, stormwater, source water and other water-related issues, *SplashLink* specializes in providing solutions across the water industry.

Distributor Access & Connection to Your Principals

SplashLink's Distributor Access & Principal Connection includes bid-discovery tools, contact information for thousands of industry buyers, and a standardized interface to enable your entire sales team to log, track and share sales-projection information across your entire Principal network through one, easy-to-use interface.

- ✓ Find, get alerts on and bookmark thousands of industry-specific bid opportunities with potential sales opportunities for the brands and products you represent, and stay up to date with new opportunities added every day
- ✓ Find buyer-contact details for direct outreach and relationship development
- ✓ Enjoy auto-fill of project details found within SplashLink, and enter opportunities discovered independently to track and communicate the “whole picture” of potential sales for each of your Principal companies
- ✓ Log anticipated product, volume, sales-projection and notes on opportunities identified on behalf of your Principals, all in the same place
- ✓ Share projection details with each of your Principals at the click of a button, or export data for analysis
- ✓ Establish a profile that auto-flows your company’s brand and information to ensure the up-to-date support buyers need to close a sale

Principal Access to Connect & Communicate with You

SplashLink's Principal Access provides real-time insights and communications around your company’s sales-related activities – as you process and share them – to help mitigate communication “crunches” around financial and inventory projections. Principals can communicate with individual sales representatives for further inquiries at the touch of a button. Every Principal you enroll through this package is equipped to:

- ✓ Get access to sales-related projections as your own team processes and specifically shares details
- ✓ Enjoy enhanced speed and reliability of financial forecasting and inventory projections
- ✓ Track your team’s progress in real time, and export data easily for further analysis
- ✓ Enjoy one-click communications with individual sales representatives
- ✓ Create a profile that enables auto-flow of their company information directly to your Distributor profile to ensure the up-to-date support your business-development team and your buyers need to close a sale
- ✓ Get found by buyers through your company profile as well as their own

Concierge Services Included. In addition to the features and benefits outlined above, each account purchased via the options described above includes *SplashLink Concierge Service*: on-boarding for each included account to optimize user navigation of this simple-to-use package. Concierge Service includes a guided tour of Package services, help with profile setup and customization of alert notifications, as well as tips and techniques, webinars, and periodic check-ins from SplashLink support services to support Principal-Distributor business objectives.

Distributor Package		
# of Product Lines Represented:	# of Distributors Included	Price Per Unit
1-10 Product Lines	0-25 Principals	\$10,000.00 per year
	Additional 25 pack	\$5,000.00 per year
10-50 Product Lines	0-25 Principals	\$20,000.00 per year
	Additional 25 pack	\$5,000.00 per year
50+ Product Lines	0-100 Principals	\$50,000.00 per year
	Additional 25 pack	\$5,000.00 per year