

Providing access to thousands of bid and equipment requests as well as buyer contacts across water, wastewater, stormwater, source water and other water-related issues, *SplashLink* specializes in providing solutions across the water industry.

**Principal Access & Connection to Your Distributors**

*SplashLink's* Principal Access & Distributor Connection provides real-time insights and communications around sales-related activities across your Distributor network, enhancing the speed and reliability of your financial and inventory projections. With tools that enable Distributors to provide real-time sales-forecasting, you can connect with individual sales representatives for further inquiries, export data for analysis, and manage your Company's flow of information across your entire Distributor network through one, easy-to-use interface.

- ✓ Get access to sales-related projections across your Distributor network
- ✓ Enhance the speed and reliability of financial forecasting and inventory projections
- ✓ Track your Distributors' progress in real time, and export data easily for further analysis
- ✓ Enjoy one-click communications with individual sales representatives
- ✓ Create a profile that enables auto-flow of your company information directly to the Distributors that represent you
- ✓ Get found by buyers through your own company's profile as well as the profiles of your Distributors

**Distributor Access to Connect & Communicate with You**

*SplashLink's* Distributor Access includes bid-discovery tools, contact information for thousands of industry buyers, and a standardized interface for logging and sharing sales-projection information. Every Distributor you enroll through this package is equipped to:

- ✓ Find, get alerts on and bookmark thousands of industry-specific bid opportunities with potential sales opportunities for your products within *SplashLink's* platform, and stay up to date with new opportunities added every day
- ✓ Find buyer-contact details for direct outreach and relationship development
- ✓ Enjoy auto-fill of project details found within *SplashLink*, and enter opportunities discovered independently to track and communicate the "whole picture" of potential sales for your company
- ✓ Log anticipated product, volume, sales-projection and notes on opportunities identified on your behalf, all in the same place, and share details with you about each, at the click of a button
- ✓ Establish a profile that auto-flows your company's brand and information to ensure the up-to-date support buyers need to close a sale.

**Concierge Services Included.** In addition to the features and benefits outlined above, each account purchased via the options described above includes *SplashLink Concierge Service*: on-boarding for each included account to optimize user navigation of this simple-to-use package. Concierge Service includes a guided tour of Package services, help with profile setup and customization of alert notifications, as well as tips and techniques, webinars, and periodic check-ins from *SplashLink* support services to support Principal-Distributor business objectives.

Principal Package		
# of Products in Principal Product Line:	# of Distributors Included	Price Per Unit
1-10 Products	0-25 Distributors	\$10,000.00 per year
	Additional 25 pack	\$5,000.00 per year
10-50 Products	0-25 Distributors	\$20,000.00 per year
	Additional 25 pack	\$5,000.00 per year
50+ Products	0-100 Distributors	\$50,000.00 per year
	Additional 25 pack	\$5,000.00 per year